

# LPGAS

**Propane Days:** T. Boone Pickens picks propane for his energy plan

**Vital Signs:** AmeriGas, Ferrellgas face lawsuits; Suburban CEO resigning

**Snapshot:** JS West & Co.

## Reaping rewards

Amid high production costs and tough economic times, farmers count on propane equipment



# Custom Truck & Equipment

## Corporate Overview

Custom Truck & Equipment (CTE) provides customized propane distribution trucks throughout the United States, offering multiple packages & services to support large fleets and independent retailers.

## Our history

In April 1996, Fred Ross left his position as partial owner/operator of Boulevard Trucks Sales and formed Custom Trucks Sales, providing installations, parts, modifications and service on new and used vocational trucks. Fred, along with his seven brothers and sisters and eventually his son, Chris, purchased assets from parent company North American Truck & Trailer in 2003. The company changed its name to Custom Truck & Equipment in 2005, and today CTE operates with more than 200 employees at four locations in Missouri and Texas – delivering equipment throughout the United States, Canada and beyond.

## Serving the propane industry

CTE provides propane service bodies and cylinder body trucks to two of the “Top 10” retail propane gas distributors (based on retail gallons delivered per year). While CTE has the capability to provide more than 50 trucks to a large corporate customer each year, CTE also works to meet the needs of smaller, independent retail marketers throughout the country.

CTE’s expertise lies in its ability to modify chassis and bodies to fit the application of new & used equipment. The company has the experience and resources to not only fit new equipment to new trucks, but also to service used trucks, cranes and bodies, rebuild engines and transmissions, and remount used bodies on new trucks.

CTE works with Iowa Mold Tooling Company to develop and provide premium propane service body packages, supplying telescopic and articulating cranes on light, medium and



*CTE service body trucks & the CTE 21½-foot turn-in cylinder body trucks ready for deployment into the field.*

heavy-duty trucks. This package is designed to allow users to lift and transport either two 500-gallon tanks, or one 1,000-gallon tank on the service body with the highest-quality, proportionally controlled IMT crane.

## Vocational truck expertise

This member of the National Propane Gas Association & Young Gassers may be relatively new to the propane industry, but CTE is no stranger to installing equipment on vocational trucks. CTE installs, sells and rents more than 1,000 vocational trucks per year.

CTE operates as a full-service sales, rental, installation, modification and parts center for vocational trucks, cranes and construction equipment, with the commitment to providing the highest levels of service and quality to the propane industry and the products we provide.

Based in Kansas City, Mo., CTE delivers equipment from its large breadth of products throughout the United States to a vast variety of industries, including propane distribution, electric utilities, mining, road infrastructure, and oil and gas exploration.



*CTE’s 10-foot Small Cylinder Body mounted on a 2008 Ford F550.*

## Custom Truck & Equipment

7701 East 24 Highway  
Kansas City, MO 64125

**Contact:** Mike Knoelke, Regional Manager

**Phone:** 816-876-5345

**E-mail:** [mikek@cte-equipment.com](mailto:mikek@cte-equipment.com)

**Web site:** [www.cte-equipment.com](http://www.cte-equipment.com)